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TAGMA times is the official organ of the association, over the years, since inception in 1993. It has evoked spontaneous support and appreciation from the members & advertisers continuously. It went thru a major revamp in November 2017 in terms of overall look, content and feel. **Magazine Content:**

Feature Articles: Trends, Demand Pattern, Competition, Challenges, Opportunities. Requirements, **Future** Outlook, Global Scenario. Latest Technologies, Importance & Implementations in DIE Mould Industry. Special Reports: Technical briefings on topics like White Goods sunrise sector for Indian tooling Industry, Uncertainties in Auto industry, Digitizing manufacturing of feature, machining perfection to meet next gen tooling demands and so on Special Features on: Indian Railways, Electric vehicles in India, Plastic Packaging, Aerospace Industry.







Registered office in Bangalore, Secretariat in Mumbai

Chapters @ Bangalore ♦ Chennai ♦ Coimbatore ♦ Hyderabad ♦ Mumbai ♦ Gurugram,

Manesar & Faridabad ♦ New Delhi, Noida and Ghaziabad

We serve as a forum for the Indian Tool Room & Die and Mould Industry whose activity involves design, sales or manufacture of dies for pressing, stamping, punching and forming; injection and compression moulds; die casting dies; patterns and pattern equipment; jigs and fixtures; standard tooling components; CAD/CAM; rapid prototyping; gauges; precision machining; special machines and related products.

Some of the important objectives of TAGMA are:

- To promote training and the diffusion of knowledge relating to standards in the manufacture of Tools and Gauges to improve the standards or the connected trade therewith or with allied industries and to impart relevant and appropriate training to all those engaged in the manufacture of tools and gauges.
- To promote and encourage improvements in tool room industries for greater efficiency.
- To organize relevant seminars, workshops and exhibitions etc. to impart useful knowledge to the tool and gauge manufacturers.
- To establish, run and maintain a library connected with the industry
- To enhance the contribution of tool room industry to the growth and development of the Indian National Economy and to encourage members to be progressive.
- To publish a directory of members with details of products manufactured and services offered

We are bonafide members of .

- Confederation of Indian Industry CII
- ☐ Indo German Chamber of Commerce IGCC
- ☐ FADMA ASIA Federation of Asian Die & Mould Associations (FADMA)
- World Trade Centre MVIRDC WTC

The Council of EU Chambers of Commerce in India;
Engineering Export Promotion Council [EEPC];
India Trade Promotion Organisation [ITPO]
Federation of Indian Micro and Small & Medium Enterprises (FISME)

TAGMA initiatives

- Periodically conducts Study of the Indian Toolrooms Industry and document the research findings to keep track of the developments which is widely shared in enhancing the contribution of this sector to the growth of the Indian economy
- Publication of monthly journal 'TAGMA TIMES Newsletter' containing Technical Info. On Die, Moulds and Toolroom and 'Directory' containing database of Members and Exhibitors during the exhibitions
- Promote and encourage improvements for competitive growth through
 - Diemould India International Exhibition the most popular mould & die show in India showcasing capabilities of the industry. The 12th edition will be from April 28th to 1st May 2021 at Bombay Exhibition Centre, Goregaon, Mumbai, India.
 - International Tooling Summit India's premier congregation of Tooling Industry providing platform for international and national business leaders to get together and share their opinion with industry delegates present from all around the world. The previous four editions held in Mumbai (2016), New Delhi (2017), Chennai (2018) and Pune (2019) were grand success with quality participation of national and international tooling fraternity.
 - 'Tooling Tech Show' jointly with Volkswagen in August 2017 and Toyota in December 2018, with the aim to bridge the gap between suppliers and customers and for all the stake holders of the eco-system to put across their expectations.
- Established Online library for members via Internet and Computer Based Training (CBT) modules at NTTF-TAGMA Library, Bangalore
- TAGMA Centre of Excellence and Training (TAGMA CET) pilot project of TAGMA in liaison with DHI, Govt. of India on Industry issues like Common Facility Centres covering Skills, Testing, Technology gaps to enhance competitiveness.
- Collaboration agreement with Canada Association of Mould Makers (CAMM) and Windsor Essex Economic Development Corporation (WEEDC) for promoting trade, technology development and investment between Canada and India
- Delegations/Country Pavilion at the overseas exhibitions.
- Facilitators for Joint Venture by circulating Outsourcing enquiries.



TAGMA India - Executive Council 2017 - 2020

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D. K. SHARMA

President TAGMA



My dear fellow toolmakers and patrons,

Let me begin by saying that I am a proud representative of the Tooling industry that forms the manufacturing sector's backbone. The tooling industry is often referred to as the mother industry because tools, dies, and moulds are the building blocks for manufacturing industries without which the dream of building world-class products would be far from fulfilled.

The ongoing COVID-19 situation poses a challenge, but the future looks promising for us Tool Makers. The increased focus of the policymakers on the promotion of localized manufacturing through programs like "Atmanirbhar Bharat" and production-linked incentives for different manufacturing sectors will go a long way in achieving the dream of making India a world class manufacturing destination. However, the whole ecosystem of the industry, including OEMs, Tier-I suppliers, Government bodies, and toolmakers, should collectively and cohesively work towards realizing an increased share of manufacturing GVA to the economy.

We have a huge opportunity in front of us, but we must adopt futuristic technologies and nurture the culture of learning and development to be able to compete globally. As the tooling industry is trying to address some pertinent challenges, we seek OEM and Tier Is support and handholding to overcome hurdles and meet the requisite quality and cost expectations. We take pride in the fact that we can provide better after-sales-support in a cost-effective manner. Undeniably, the need of the hour is to work more collaboratively and understand each other's expectations.

Talking about the Government, Policy support is needed on various fronts in order to ensure cost competitiveness in the face of stiff competition from imported moulds and dies. land availability, high import duty on some of the vital component such as CNC 5-axis machine and tool steel, higher financing costs are some of the vital areas that needs immediate Government intervention.

The world is looking at India as not just a significant consumer hub but also as a cost-economic global export hub by utilizing India as a manufacturing base. With proper support from the Government and OEMs, I am confident that we can emerge as a powerful tooling destination.

Best Regards

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Dr. G. Satheesh Reddy

Secretary,
Department of Defence R&D
and Chairman, DRDO



Dr G Satheesh Reddy, currently Secretary, Department of Defence R&D and Chairman Defence Research and Development Organisation (DRDO), is the top Defence scientist in the country. A visionary and institution builder, he has led cutting edge research on Missiles and Strategic Systems, Aerospace, Naval Systems, Materials, Armaments and various niche technologies for defence application. His technology leadership has had a tremendous transformative impact on the development of 'best in class' systems for the country, in particular for the Indian Armed Forces.

Dr Reddy has spearheaded the conceptualization and realization of many flagship programmes leading to the development and manufacturing of advanced systems for defence of the nation. Under his leadership, DRDO has made rapid strides in design and development of complex and advanced systems that enhance national security. His leadership has generated an eco system among various stake holders viz academia, industry, start-ups etc. to work synergistically and in harmony to shine for self reliant India.

Dr Reddy successfully piloted Mission Shakti, India's first Anti-Satellite Missile and the Hypersonic Missile Tests. Acclaimed as one of the best aerospace scientists of the nation, Dr Reddy is also the Director General of the Aeronautical Development Agency that has developed the 4th Generation Light Combat Aircraft Tejas, which is being inducted into the services.

Dr Reddy's significant contributions in the field of technology development and promotion of scientific pursuit, has resulted in being conferred with Honorary Degrees of Doctor of Science by many leading Universities in the country. He is the first Indian recipient over 100 years to be conferred with the prestigious Honorary Fellowship and Silver Medal by the Royal Aeronautical Society, London. He has received numerous awards including American Institute of Aeronautics and Astronautics (AIAA) Missile Systems Award, First person outside USA to be awarded in nearly four decades. National Aeronautical Prize, National Systems Gold Medal, National Design Award, IEI-IEEE (USA) Award for Engineering excellence and Homi J Bhabha Gold Medal.

Dr. Reddy also pioneered in quickly diversifying DRDO's talent to effectively develop required technologies in the ongoing fight against the Covid-19 pandemic. The construction of the 1000-bedded DRDO Covid Hospital in 11 days bears testimony to his 'never-say-die' spirit, and effectively mirrors his outstanding humanitarian facet.

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Ashim Sharma

Partner & Group Head, Business
Performance Improvement Consulting
(Auto, Engineering & Logistics)
Nomura Research Institute India Pvt. Ltd.



After completing his B.Tech with Honours in Mechanical Engineering from National Institute of Technology (NIT), Hamirpur, Ashim started his career at Mahindra (Automotive Sector) wherein he worked with in the core team that launched the new Mahindra Bolero in 2007. Thereafter, he went on to do his MBA from SP Jain Institute of Management & Research, Mumbai and joined Tata Strategic Management Group (TSMG) based out of Mumbai. While at TSMG, he was part of the team that was involved in the transformation of Jaguar Land Rover. Most of his work has been for Automotive, Logistics and Engineering industry in areas of overall Business Strategy, New Product Engineering / Development, Technological Readiness, Cost reduction, and Growth Strategies.

Ashim is also a member of the WBSCD India RE Mobility forum and has worked extensively and developed thought leadership in the area of alternate automotive power trains (Electric, Hybrid, Natural Gas, etc.). He is also working on Development of the Industrial Promotion Plan (a JICA funded project) with the Govt. of The Philippines.

NRI Consulting & Solutions is one of the largest consulting firms in Japan with a very strong footprint in Asia. Creating and Innovating the future is part of NRI's DNA. NRI has ~700 consultants globally consultants focused on Strategy & Business Performance Improvement (BPI) Projects.

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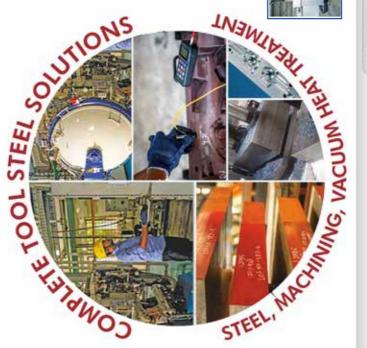








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Rajeev Joisar

Managing Director India Bombardier Transportation India Ltd



For the last two decades, Rajeev Joisar has been entrusted with increasing responsibilities in various roles ranging from Engineering, Operations, Projects, Strategy, Sales & Bids at Bombardier Transportation in India.

In his current role, Rajeev Joisar is responsible for the end-to-end mandate of business development and sales through to project execution and services, with customer satisfaction and business growth as priorities.

During the last two decades in India, Bombardier Transportation has achieved significant growth from being a rail component supplier to become a full fledge rail transportation company in India having presence across segments.

Rajeev Joisar has been a trusted leader and proven business partner for Bombardier and our customers in India and will nurture and further develop our valuable customer relationships, while growing a sustainable business in India. Rajeev Joisar has in-depth knowledge of the rail transportation business, coupled with strong leadership skills, commercial acumen and project management expertise.

Rajeev Joisar brings vast experience in managing complex multi-site cross-divisional projects. Most recently, his direction and leadership helped the India team to win two major new contracts with the combined value of more than half-a-billion euro. The first was signed in May 2020 for the Delhi-Meerut Regional Rapid Transit System, which includes 210 commuter and local intracity cars, and the second was signed in the first week of July 2020 for the Agra-Kanpur Metro Project, which includes both rolling stock and signalling.

Rajeev Joisar holds a bachelor's degree and is a certified engineer with specialization in Electronics and Communications from a recognized university in Vadodara, India.

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Cold Work Tool Steels



- The red box is the source of the Group's competitive strength.
- The yellow sections represent our technology and structure, enhanced by the ideas and actions of each individual.
- The base of the box is our corporate culture and the building blocks that constitute our DNA.
- Finally, the legs supporting the box itself are the efforts and abilities of each and every Hitachi Metals Group employee.

Isotropy



Isotropy tool steels are so named becase the difference in mechanical properties between its longitudinal (forging or rolling direction) and transverse directions is reduced, thus overcoming a weak point of ordinarily processed steels. This technological concept, which is highly evaluated by users of tool steels, is applied for the production of all our steels and contributes significantly to stabilizing their characteristics and enhance their service life.



Ajay Kumar Singhroha

Site General Manager Bombardier Transportation India Ltd



Ajay Kumar Singhroha has been entrusted with increasing responsibilities in various roles in Human Resources starting from Director HR for India to APAC HR at Bombardier Transportation.

In his current role, Ajay is responsible for the end-to-end Operation of Savli Site as well project execution, with customer satisfaction and business growth as priorities.

During the last decade Savli Site of Bombardier Transportation has achieved significant growth and turnaround. Starting from ...being the

- First Integrated Metro Car Manufacturing Site in India that includes Bogies, Car Body, Assembly & Testing.
- First private rail sector player to achieve production of 1000+ Cars & 5000 Metro Bogie Frame production.
- First private sector rail player to successfully execute the biggest export order of 75 EMU trains for Queensland State in Australia.
- Achieve beat rate of delivering 1 car per day. Making it the biggest rolling stock supplier to Delhi Metro – 800 cars

Ajay has been a trusted leader and proven business partner for Bombardier and our customers in India and will nurture and further develop our valuable customer relationships, while growing a sustainable business in India. Ajay has in-depth knowledge of the rail transportation business, coupled with strong leadership skills, people skills and Lean expertise.

Ajay brings vast experience in managing complex multi-site cross-divisional projects. Most recently, his direction and leadership helped the India team to win two major new contracts with the combined value of more than half-a-billion euro. The first was signed in May 2020 for the Delhi-Meerut Regional Rapid Transit System, which includes 210 commuter and local intracity cars, and the second was signed in the first week of July 2020 for the Agra-Kanpur Metro Project, which includes both rolling stock and signaling.

Ajay holds a bachelor's degree in Law and MBA from Symbiosis Pune India.



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Ganesh Mani

Director & Board Members Hyundai Motor India Ltd



As Director and Board Member at Hyundai Motor India Ltd (HMIL), he guides HMIL's Strategy and Operations, and leads the organization's initiatives towards a successful and meaningful future. Also, he oversees the entire Passenger car and Powertrain manufacturing cum new model projects, logostics for Domestic and Export Markets.

He leads a vibrant team of 14,000+ members motivating them to achieve operational excellence and deliver superior quality, ensuring HMIL's top ranking among the 33 plants of Hyundai Motor Company across the world.

A firm believer of using technology for sustained excellence, he spearheads the application of Big Data Analytics, VR and Al in Manufacturing at Hyundai Motor India.

- Championed the 'My Place My Pride' innovative voluntary program at HMI, received global recognition "Change and Innovation Leaders award" from Hyundai Motor Group's Chairman
- Led the core team at HMIL to win the prestigious 'Indian Manufacturer of the year award' by Frost and Sullivan for three years and the 'Smart Factory award' in the maiden attempt. Under his leadership various sustainability practices and industry 4.0 initiatives put in place in Hyundai Motor India which led to "IEI Industry Excellence Award 2019".
- Institute of Engineers (India) felicitated Mr. Ganesh Mani with "Eminent Engineer" award in 2019 for his illustrious career and contribution to Automotive Industry
- Chitkara University Punjab, presented Mr. Ganesh Mani with Doctor of Literature (D.Litt) Honoris Causa in 2020 for his Exemplary contribution to Business, Education, and Humanity
- He was also conferred with the Intrapreneur Award by Decision Sciences Institute (DSI), Houston
- His inquisitive quest and passion in the field of automobile field and rich experience has resulted in 7 copyrights / patents, and publication of papers in reputed journals like Global Business Review.

Mr. Mani is a Mechanical Engineer by qualification, and also holds an MBA degree with double Gold medal in Operations Management, from Management Development Institute, Gurgaon. He has a rich and wide experience of 30+years across multiple functions in the Automobile industry.

He worked as Vice President in Maruti Suzuki India Limited and had spent over 25 years across various functions.

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Akshay Sangwan

Director (Development& Commercial) International Tractors Limited



Akshay is Director (Development & Commercial), International Tractors Ltd. (ITL). Mr. Sangwan is responsible for major thrust area for Sonalika Group & its sister concerns.

Akshay is the Executive Director, International Cars & Motors Ltd (ICML) and Sonalika Industries – part of the Sonalika Group. These businesses focus on various segments of the automotive and farm implements sector. His key focus areas are advancing the existing businesses of the group and developing new sectors of opportunities.

He is also responsible for forging tie ups with potential domestic and overseas partners in the space of automobiles, commercial vehicles, engine technology, auto components and farm implements.

Akshay studied Mechanical Engineering specializing in automotive and powertrain technology from CITM and served as President (student council) of Indian Society of Technical Education (ISTE). He went on to do his MBA from Narsee Monjee Institute of Management Studies (NMIMS), Mumbai wherein he was selected as the Research Scholar. During the course of education and afterwards, he underwent a series of trainings at various automobile companies like Maruti Suzuki, Yamaha, ITL and M&M in the areas of production, assembly, R&D and management.

He joined Sonalika Group in April 2010 after a successful stint at Mahindra Navistar Automotives Ltd. (MNAL), a joint venture between M&M and Navistar Group of USA for development and production of a commercial vehicle range.

He is President - HLMIA (Hoshiarpur Large & Medium Industries Association and represents ICML in SIAM.

He is passionate about soccer and has represented his institutes in various tournaments. He enjoys travelling and photography as a hobby.

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Bhupender Saharan

CEO VVDN Technologies Pvt. Ltd



Bhupender Saharan is one of the founders and chief executive officer of VVDN Technologies Pvt Ltd. Bhupender, for more that 12 years, has helped define and implement VVDN's strategy and growth. He also serves on the company's board of directors. An industry veteran, Bhupender has an overall experience of more than 20 years.

Bhupender oversaw VVDN's investment in technologies, RnD and manufacturing that propelled VVDN into the mainstream. During his tenure as chief executive officer, VVDN became a premier ODM in cloud managed products including 5G and Datacenter, Networking and Wifi, IoT, Vision, Cloud and Apps

He has also spearheaded the Company's decisions including setting up of its own SMT, mechanical molding factory, and Product assembly -manufacturing facilities. Recently VVDN inaugurated its **Global Innovation Park, Manesar** – a hub for technology innovation and electronic manufacturing in India. These decisions has helped expand VVDN's business far beyond being a service company and accelerated the journey to become the one of the leading ODM Companies based out of India doing end-to-end product design, development and manufacturing all under one brand.

Prior to VVDN, Bhupender was the CEO at E-Con Infotech, where he oversaw the embedded hardware and software business of the company and expanded from Networking and Telecom to Camera and Video domains. Before E-Con, he has also led a system engineering team across three different centers at GDA Technologies. The team was responsible for developing/optimizing device drivers for various embedded platform, development and customization of the Linux kernel and open source software, writing device drivers for various chipsets etc.

Bhupender is also an active speaker in various business conferences and technology forums. He is a member of Indian Chamber of Commerce and India Cellular & Electronics Association.

Bhupender holds a Bachelor degree in Electronics & Communication.

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Pravin Shirse

Country President India & Regional Executive, India & South East Asia Oerlikon Balzers Coatings India Pvt. LTD.



Educational Qualification: Engineering in Industrial Electronics

MBA Production – Indian Institute of Management Pune Balzers Outstanding Leadership Development (BOLD) from University of Saint Gallons Switzerland (Year 2002 - 03)

Joined Oerlikon Balzers in 1994 as a Project Engineer, later as the Head of Production & Technology and established a strong foot print with 09 coating centers in India.

Additionally, given charge as Managing Director for Singapore where further expanded the business by adding coating centers in Malaysia & Philippines.

Active in the Oerlikon Balzers Asian Business Development for China and Thailand, Vietnam, Singapore and Malaysia in supporting the training, expansion and cross border business activities.

His valuable contribution for promotion of state of the art PVD coating technology in India and the concept of "One Stop Shop service" in India which is now a global model for reconditioning of tools.

Due to the confidence in his leadership shown by Global Management Team Pune has a dedicated Customer Support Centre well equipped with state of the art cutting & testing laboratory. This is one of its kinds of facility in the world after Liechtenstein.

He was instrumental in setting up tool and component coating facilities across 5 countries which includes South East Asia (Singapore, Malaysia, Philippines and Thailand and Vietnam).

Areas of interest / hobbies :-

He is passionate about Indian Performing Arts & Classical Music . He has taken up many initiatives to support the conservation and promotion of Indian Classical Music.

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Dr. Andreas Reiter

Head of Business Line Forming Tools Master of Engineering in Material Sciences.



Started his career in the R&D on Physical Vapor deposition (PVD) coating development of Tungsten carbide carbon and Diamond like Carbon Coatings on Precision Tooling's

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Dr. Alexander Baesgen

Head of Tooling Technology Oskar Frech GmbH & Co. KG



Educational Qualifications:

- Diploma in Froundry Engineering
- Doctor Degree in Foundry Engineering and Metallurgy

Relevant Experience:

- Working at Oskar Frech since 2018
- 2014 2018 President of an engineering company, four employees. Design and manufacturing
 of prototypes in sandcasting, gravity die casting and HPDC. Foundry consulting; experience
 with iron, copper and aluminum alloys.
- 2011 2013 Quality Manager in an iron foundry
- until 2011: Research assistant at Aalen University of applied science

Awards & Recognitions:

- Development and implementation of a technique using hypereutectic AISi-alloys (AISi-17Cu4Mg) in high pressure die casting for producing wear resistant machine and automotive casings.
- Organisation of many successful projects to reduce scrap rates in foundries.
- Very experienced in organisation of tooling, trial casting up to machined and pre-assembled castings.
- Consulting for internationally operating foundries.
- Using Magmasoft for challanging and complicates tool and castig layouts.

Language Skills: German, English



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Muthusezhiyan N

Principal Counsellor CII Green Co



N Muthusezhiyan is Energy & Environmental Sustainability expert at the CII – Sohrabji Godrej Green Business Centre, Hyderabad, India. He is a Principal Counsellor involved in promoting the "Mission on Sustainable Growth" & "GreenCo Rating System" of CII. He has work experience spanning over 22 Years. He is also a certified Energy Auditor of BEE. He is an Engineer by profession & Post Graduate in Energy Management.

He has been involved in promoting Energy Efficiency, Environmental sustainability & Climate change initiatives in Indian industry. He has been involved in more than 300 energy, water and green audits he had been a faculty for more than 100 training programs on various topics related to Environmental sustainability. He is part of the CII – Godrej GBC's project team and executed several national & international projects on energy efficiency, climate change and Life Cycle Assessment etc. He is a Chevening Fellow from the University of Birmingham on "Economics of Energy".

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Sabyasachi Sengupta

CII-Sohrabji Godrej Green Business Centre



Sabyasachi Sengupta is an Environmental Engineer & qualified Lead Auditor for ISO 9001, 14001 and OHSAS 18001; and actively worked as a facilitator for design, implement & maintain "Environment & Occupational Health and Safety Management System(EHS-MS)" for various industries. He has conducted numbers of Internal Audits, and more than 50 training programs on various topics related to Environmental sustainability.

Sabyasachi is working as Senior Counsellor in CII Godrej GBC. He is one of the key members of the movement called "Mission on Sustainable Growth (MSG)" initiated by CII-Godrej GBC, and involved in conceptualizing, development and promotion of new concept of sustainability "Green-Co Rating System". Sabyasachi is also working in various Cleaner Production projects, Waste Management Activities as well as Key facilitator for EHS Management System in Industries. He has work experience of more than 16 years.



NEW OFFERINGS:

Buderus Brand Name	Type of Steel	Delivered Condition	Application	Replaces what Steel grade
BMS Extra Hard	Alloyed Pre-hardened Mould Steel	H+t to 350-395HB / 37-43 HRc	For Cores and Cavities	1.2738 HH/similar due to better machinability.
2083 ESU	Corrosion Resistant Steel	Soft Annealed to max 230 HB	For Cores and Cavities	1.2083 ESR./ similar due to Higher toughness and better Polishability
2343 ESU	Hot Working Steel	Soft Annealed to max 230 HB	For Cores and Cavities	1.2344 ESR due to higher toughness and better Polishability

OVERVIEW OF PRODUCT PORTFOLIO:

ALLOYED PLASTIC MOULD STEELS	HOT WORKING STEELS	CORROSION RESISTANT MOULD STEELS				
Buderus 2311 ISO-BM H+T to 280-325 BHN	Buderus 2343 ISO-B Mod Annealed to max 230 BHN	Buderus 2316 ISO-B Mod H+T to 280-325 BHN				
Buderus 2738 Efficient H+T to 280-325 BHN	Buderus 2344 ISO-B Annealed to max 230 BHN	Buderus 2085 H+T to 280-325 BHN				
Buderus 2738 ISO-BM H+T to 280-325 BHN	HIPERDIE H+T to 380-425 BHN	NITRO-B H+T to 330-375 BHN				
BMS Extra Hard H+T to 350-395 BHN	Buderus 2343 ESU Annealed to max 230 BHN	Buderus 2083 ESU Annealed to max 230 BHN				
Thruhard Supreme HH H+T to 310-355 BHN	HWR-MAX Annealed to max 230 BHN					
Thruhard Supreme High Gloss H+T to 310-355 BHN	HWS Supreme Annealed to max 230					
Thruhard Diamond HHH H+T to 360-405 BHN						
Buderus 2711 ISO-B Mod H+T to 350-395 BHN						
Buderus 2767 ISO-B Annealed to max 260 BHN						
Buderus 2379 ISO-B Annealed to max 255 BHN						

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Pune Office : Ware House, Machining Division Gat no 191-192-193, Alandi-markal Road, Vadu Khurd, Tal-Haveli, Pune - 412 216. Tel: + 91 20 6678 3000

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C-I, Industrial Area C, Jaspal Main Road, Vallam Vadagal, Sriperumbudhur Taluk, Kanganwal, Ludhiana - 141 120. Punjab. Kanchipuram 602105. Tamilnadu. Tel: +91 161 2510072

Fax: +91 161 6532016 / 6532017 Email: ludwh@pck-buderus.com

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P Ravi Kumar

Chief General Manager NSIC



Shri. P. Ravi Kumar, presently the Chief General Manager of The National Small Industries Corporation (NSIC), a Mini Ratna company under the Ministry of Micro, Small and Medium enterprises, Government of India. He holds Masters in Management with specialization in Marketing and Finance.

He joined NSIC in the year 1989 and competently discharged various professional assignments in various capacities across India and South Africa and continuing to do so with outstanding records. In the year 2008, he was positioned to Head the Karnataka region and in the year 2010 was elevated to the position of Zonal General Manager to steer the southern states of India. His professional competence spread over a period of 30 years encompasses vital area of our country's economy and development of Micro, Small and Medium enterprises sector. He is also involved in promotion, development and financing of Micro, Small and Medium Enterprises across the length and breadth of India.

Shri. Ravi Kumar has represented and led Business and Trade Delegations to Singapore, U.K, U.S.A, Brazil, Italy, Chile, South Africa, Rwanda and other countries in Europe, Africa ,West Indies, Russia , as part of his current endeavor in infusing orientation of MSMEs to overseas markets, facilitation of JVs, technology transfers, sharing of best practices.

He was the key Member of the team for framing Policy guidelines for SME development in the Republic of South Africa. He has presented a papers on "Institutional Frame work on development of SMEs" during the Tri Nations Summit held in Brazil, South Africa and India. He has facilitated sharing of international best practices and Institutional support mechanism for small business development. He has facilitated business linkages among India, South Africa, and European Countries.

He has initiated several steps to create critical linkages between Institutions and Associations engaged in the development of SMEs. He is constantly engaged in the capacity building of various District, State/National SME associations engaged in the development of this vital SME sector.

In essence, Shri Ravi Kumar is a high caliber professional with repository of knowledge and experience in the field of development and growth of Industries, facilitation of Joint Ventures, International Cooperation and can hold Leadership positions in Government, semi Government, and Foreign Trade Missions. He has got three decades of engagement with all Stake holders of Industry and business sectors.

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ANRaman

Cost Management consultant



Graduated in First Class from Madras University. Alumni D G Vaishnav College, Mr A.N.Raman was one among 12 CAs whose life and career made into A book --- FLYING HIGH. Mr Raman is specialised in subjects such as New trends in cost management, Introduction of management accounting systems, Activity Based Costing and Target Costing frameworks, Strategic Cost Analysis, Balanced Scorecard Practices, Environment related and product life cycle costing and Sustainability Costing and Integrated Reporting.

Mr Raman has held many prominent positions globally such as:

- Member of the CII National Comittee on Total Cost Management.
- Advisor on the Technical Advisory Board of the Institute of Certified Management Accountants of Srilanka
- Chairman of the PAIB Committee of South Asian Federation of Accountants (SAFA) from 2007 till now.
 Elected as the President of the South Asian Federation of Accountants (SAFA) in 2011.
- Member of the Professional Accountants in Business Committee of IFAC (PAIB of IFAC) during the term 2010-2012
- Past Chair of Sustainability Advisory Grp IFAC.

Advisor on the Technical Advisory Board of the Institute of Certified Management Accountants of Srilanka.

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WE ARE NOW



We are pleased to inform you that since 22nd Sep 2020 our <u>Schmolz + Bickenbach Group</u> has been operating under the new name <u>"SWISS STEEL GROUP"</u>.

We are looking forward for our journey with you. "Together. For a future that matters".

We are in the process of registering our name as "Swiss Steel India Pvt. Ltd."

Our group mill includes:

DeutscheEdelstahlwerke



Finkl Steel



Steeltec



Swiss Steel



Ugitech



Ascometal





Dr. MR Ranganathan

Founder and Chairman of ABK AOTS DOSOKAI



I have been in Japanese Marketing and Operations in IT and for nearly 25 years. I lived in Japan for 6 years. We have been working with well-known Japanese Companies, like NEC, Hitachi, OKI, Toshiba, Kobelco, Hoya, Konica etc when I was in charge of my companies operations in Japan which helped me, understand and appreciate the Japanese way of negotiations and team working. It also enabled me to have an insight into the Japanese Business etiquette. So I give seminars on Cross Cultural Communications to companies like Diamler, Nissan, TCs etc.

I am the founder chairman of ABK AOTS DOSOKAI the Biggest Japanese Language school in Chennai during the year 1974 with me as the first Japanese teacher and today the school has 3 Native Japanese Teachers and 45 Indian Teachers, many of whom were trained in Japan to be a Language teacher by Japan Foundation. ABK AOTS DOSOKAI Received in 2010 the Ministry of External Affairs of Japan Commendation Certificate for the Outstanding Contribution for the Japan India relationship. I received "Monozukuri Ambassador" award from the President of AOTS Kuwayama san.

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V Chandramouli

DGM SIDBI Bangalore



Chandramouli Vemuru, an academically strong first class distinction graduate electrical engineer & a development banker with diverse experience of over 28 years in both private and public sector organisations in various geographies across India.

Currently serving as DGM at SIDBI Bengaluru.

Earlier was on deputation as Chief Operating Officer at Receivables Exchange of India Ltd (RXIL) which is a joint venture promoted by Small Industries Development Bank of India (SIDBI and National Stock Exchange of India Limited (NSE).

He has also served as the nominee director in a public sector Industrial and Technical Consultancy organisations

He has long experience in project appraisal / monitoring and also in effective recovery using persuasive methods. Instrumental in helping scores of entrepreneurs and enterprises whether budding, growing, expanding, diversifying or graduating or excelling at whatever stage and with diverse requirements.

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- Cold Work
- Plastic Mold

High Speed Steel

- · Conventional Steel
- Powder Metallurgy

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- AerospaceChemical Processing
- Oil & Gas
- Power Generation

Ready to use Components

High Performance Core
 Pins and Sub-inserts

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- Research Competence

Metallurgical Laboratory

- Highly Experienced Team
- Tool Design Support
- Tool Failure Analysis







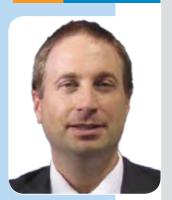
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Marc Weinmann

Chairman VEM Tooling



Marc got an MBA from the University of Mannheim, Germany, with focus on International Marketing and Economics. After his graduation he worked for 2 years in Paris, France, for a Door Intercom Company and then I year in an Electronics Trading company in Hong Kong. In 1998 Marc started his trading firm VEM- Virtual Electronics Manufacturing Ltd in Hong Kong. Under this firm initially he outsourced PCBAs, Plastic Injection Molds & later in 2003 started his own tool room in Shenzhen, China. Soon he setup sales offices in USA, Germany, China, Thailand, Mexico & India. He expanded operations in China and also set up a new factory in Rayong, Thailand, in 2008.

Start in India was with one sales person in 2015, today VEM Tooling India plant has 100 employees in Pune and additionally 12 Indian employees are working in Thailand plant in Senior Management positions. With the capacity for more than 200 molds per year the first 4 injection machines have been installed for moldtesting in-house and VEM India is now approved supplier for some of the big OEMs and their Tierl suppliers for Moldmaking. Further expansion in India is scheduled.

VEM has the capacity of developing more than 600 tools per year. The sizes of tools vary from 30t till 600t and are catering to mainly the Automotive, Medical, Electronics and Packaging Industries.

Next factories are planned for Mexico in March 2019 & Bulgaria in June 2019.

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Vinod Kubher

Executive Director Prabha Industries



I grew up in Chennai, did my undergrad in engineering at Coimbatore & my masters in the US. I lived in, the Detroit area for about 17 years working for the auto industry.

Projects I worked on at DaimlerChrysler include launch of the PT Cruiser in Mexico & Austria, and product development for small Jeep platforms (Compass & Patriot).

In 2011 I joined the Prabha group full time. Our companies are sheet metal module suppliers to Ashok Leyland. I'm involved with all new project activities & management of our die & press shops.

This gives me the opportunity to work with great people.



Amit Kumar Parashar

Sr Vice President
Operations,Tool Room
Central Quality, Service & QS, Subros Ltd



Working as Sr Vice President at Subros and looking after vertical domains of Tool Room, Operations, Customer Support & Service and Corporate Quality. Having 29 Years of total experience and more then 22 years in Automobile sector itself and having immense experience in Operation Excellence, Management, Business analytics, Process and Performance improvement & Project leadership.

Subros Tool Engineering Center situated at Noida is making Tools to Automotive as well as non automotive sector. STEC handling all 3 kinds of Toolings – Injection Molds, PDC Dies and Sheet Metal Tools and having capacity to handle more then 100 Tools per annum.

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Arvind Chawla

Managing Director Zahoransky Moulds and Machines Pvt. Ltd.



Mr. Arvind Chawla is the Managing Director of ZAHORANSKY Moulds and Machines Pvt. Ltd, Coimbatore.

ZAHORANSKY is known for reliability, precision, and sophisticated technology. The foundation of the company was laid in 1902 by Anton Zahoransky, in Todtnau, Germany.

He became a part of ZAHOARANSKY in 2008 to relocate Indian operation from Mumbai to Coimbatore. First started at a rented place, then in 2013 ZAHORANSKY built a state-of-the-art facility and doubled it in 2019 to 6000 sqm, having all the latest machines and equipment to manufacture high precision moulds and machines.

It's a "Platinum" rated Green Factory Building, certified by "IGBC" with 93 points, which is the highest points rating in India.

He started his tooling carrier working with Accurate Moulds and Dies in 1990 and then spent 15 most valuable learning years working with Mutual Industries from 1993 to 2008. Joint venture of Mutual with French Company Meca plast was a turning point which opened the door to understand European tooling culture.

Experience of working with International and Indian tooling industry helped him to understand the gap or limitation between customer demands and supply hence could upgrade the team accordingly and exports many moulds and machines to global customers.

As his interest or hobby is Designing, Machining, Assembly and Learning new things, hence always look forward to put efforts in building a skilled team from fresh engineers and help upgrading our tooling industry.

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Martin Pinto



Executive Director, Shapers India

Field specialisation: Completed tool making specialised course through Philips India and St Joseph's Pune (1982-1987) and underwent various training in France and Poland during 2008 to 2015. Completed short MBA in Audencia business school in France.

Current Position: Executive Director - Shapers India, Pune

Total Experience: 33 + Years in Tool Making business. Last 25 Years working in Shapers India and could play a key role to establish tool making business in India giving global support to our Indian customers. Shapers India played a bigger role during 2008 to 2016 to start developing Large and complex Tools in India. In the last 25 Years, worked on Various Positions in Shop Floor, Planning, Marketing and Management. Successfully managed complete activity as Managing Director for more than 8 Years and helped gain recognition for Shapers India in the tooling industry. Could build a strong technical team in Shapers India to take care all kinds of requirements in Tool Making business. Same time could establish and develop many key suppliers and strong customer relations during the last 20 Years, which was helpful for growth of the tool making industry in India.



NOTES

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